

Grant Writing

Aggressive pursuit of grant funding from the public and private sectors to help our clients grow and meet the needs of their communities and customers

How we work

1. CONSULT

Understand the clients current funding needs

2. DISCOVER

Identify grant opportunities the serve client

3. FACILITATE

Guide the grant application & compliance specifications

4. SPECIAL PROJECT

Any grant requests covered within the monthly retainer amounts

Key Steps

1

GRANT RESEARCH

KEY STEPS

- Establish meeting cadence with client-side key stakeholders
- Review priorities, funding needs, and strategies for future projects or product plans
- Monitor all applicable private foundations, state and federal funding opportunities
- Reporting to client on relevant opportunities
- Facilitate decision-making business process flows regarding the feasibility of the pursuit of potential funding opportunities
- Deliver proposal-related information and research
- Facilitate crucial partnership meetings related to the grant submission process

2

PROPOSAL DEVELOPMENT

KEY STEPS

- Prepare components of grant applications as authorized by the appropriate client-based personnel.
 - Narrative Responses
 - Budget and financial information
 - Other components required by the funding source in the submission of an application
- Facilitate and document program design meetings with partners
- Communicate and clarify terms and conditions of funding opportunities
- Develop parameters of grant applications
- Assist in partner identification, roles, and timelines
- Review proposal drafts

3

GRANT MANAGEMENT & COMPLIANCE

KEY STEPS

- Follow-up on proposal submissions
- Assistance with pre-award negotiations as necessary
- Assistance with contract or materials development for project implementation
- Assistance with reporting and compliance activities in the post-award phase

About Strategic Growth Advisors

SGA is one of four sister companies that all provide enterprise business support in the areas of Business Operations, Business Development, Small Business Advisory and M&A Advisory. SGA offers on-demand business development enablement and helps Tribal 8(a) organizations & small businesses scale through strategic partnerships & portfolio offerings at a fraction of the cost.



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