

Networking & Integration

Connecting high-level, experienced resources to companies with the personnel or partnership need and facilitating a successful onboarding or partnership integration.

How we work

1. EVALUATE

Determine where resources will provide largest impact

2. CONNECT

Introduce opportunity where valuable relationships apply

3. INTEGRATE

Guide resource/partnership opportunity into working relationship

Client Assessment

Understand where resources apply maximum benefit



How it works



NETWORK

Connect client with SGA pool of resources

PROCESS

- Identify specific personnel or organizations that fit client need
- SGA to establish initial resource contact
 - Present Opportunity
 - Discuss value add for both organizations
 - Determine interest
- Upon confirmed interest, SGA to facilitate resource-client introduction meeting
 - Align client & resource on goals & intended outcomes
 - Establish details for integration
- Confirm decision to proceed/abort



INTEGRATION

Onboarding

PROCESS

- Define resource expectations
- Introduce stakeholders to resource
- Initiate & finalize appropriate onboarding process
 - Individual personnel resource v. business partnership
- Establish any additional resource training needed for securing contracts
- Resource integrated

About Strategic Growth Advisors

SGA is one of four sister companies that all provide enterprise business support in the areas of Business Operations, Business Development, Small Business Advisory and M&A Advisory. SGA offers on-demand business development enablement and helps Tribal 8(a) organizations & small businesses scale through strategic partnerships & portfolio offerings at a fraction of the cost.



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